CURRICULUM VITAE

ANDREW M. COLMAN

Personal information

Date of birth: 8 January 1944 (Johannesburg)
Nationality: British
Address: School of Psychology, University of Leicester, Leicester LE1 7RH, UK
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Current position: Professor of Psychology, University of Leicester

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Qualifications and expertise

1979	PhD Psychology, Rhodes University (thesis title: "Abstract and Lifelike Experimental Games")
1968	MA Psychology, University of Cape Town
1965	BA (Hons) Psychology, First Class, University of Cape Town
1964	BA Combined Studies, with distinction in African Languages, University of Cape Town
1961	Hoër Taalbond (bilingual certificate), Suid-Afrikaanse Akademie vir Wetenskap en Kuns
1961	Matriculation, First Class, Hilton College

Languages: English (native), Afrikaans (fluent), German, Dutch, French (some), Xhosa (studied to degree level but in abeyance)

Current research interests

Judgment and decision making, game theory, experimental games, cooperative reasoning, evolution of cooperation.

Positions held

2000–	Professor of Psychology, University of Leicester
1984–00	Reader in Psychology, University of Leicester
1970–84	Lecturer in Psychology, University of Leicester
1969–70	Lecturer in Psychology, Rhodes University
1967–68	Junior Lecturer in Psychology, University of Cape Town
1966	Graduate Teaching Assistant in Psychology, University of Cape Town
1965	Demonstrator in Psychology University of Cape Town
1961–62	News Reporter, *The Sunday Times* (Johannesburg)

Awards and distinctions

A Dictionary of Psychology included in *The Independent* Top Ten Psychology Book Chart (10 November 2006, p. 29), and frequently top of Amazon bestsellers lists, including *Amazon Bestsellers in Psychology & Psychiatry References* (at the top of the list 20 March 2012, 22 August 2012, 18 September 2012) and *Amazon Bestsellers in Neuroscience* (at the top of the list 04 April 2012).

Tarrant, C., Dixon-Woods, M., Colman, A. M., & Stokes, T. (2010) shortlisted by the Royal College of General Practitioners for the Research Paper of the Year Award 2010.

Guest Editor, *Journal of Economic Psychology* (Vol. 27, No. 3, 2006), special issue on research inspired by the Nobel laureate Thomas C. Schelling

Auber Bequest Award, Royal Society of Edinburgh (2005)

Academician of Social Sciences (AcSS), elected by the Academy of Social Sciences (2004)

Outstanding Reference Source Award, American Library Association, for *A Dictionary of Psychology* (2002)

Citation of Excellence for a research article by Colman and Stirk (1998), *ANBAR Electronic Intelligence* (1998)

Facts, Fallacies and Frauds in Psychology listed in Unwin Hyman *Academic Bestsellers* list, 1989, HarperCollins *Academic Bestsellers* list, 1991.

What is Psychology? The Inside Story listed on the Unwin Hyman *Academic Bestsellers* list (1989), the HarperCollins *Academic Bestsellers* list (1991), and the Routledge *Bestselling Backlist* (1991)

Chartered Psychologist (CPsychol) (from 1988)

Short story writing prize, *The Independent Magazine*, (1 October 1988)

Fellow (FBPsS) of the British Psychological Society (elected 1984)

Bassett-Smith Memorial Science Prize (1961)

First prize, Natal British Settlers' Council essay competition (1961)

Research grants from external sources

2011–16: Pulford, B. D. & Colman, A. M. £100,000 awarded by the Leicester Judgment and Decision Making Endowment Fund to study "Coordination, Judgment, and Decision Making" (Grant No. RM43G0176).

2010–12: Gold, N., Colman, A. M., & Pulford, B. D. £125,151 (£151,217 FEC) awarded by the Arts and Humanities Research Council for a study of "Framing Effects in Ethical Dilemmas". (Grant No. AH/H001158/1)

2009–10: Colman, A. M., & Pulford, B. D. £7,272 awarded by the Nuffield Foundation Social Sciences Small Grants Scheme for a study of "Evolution of Cooperation Through Similarity Recognition". (Grant No. SGS/36129)

2006: Colman, A. M., & Gillett, R. T. £24,980 awarded by the Department of Innovation, Universities & Skills Science Research Investment Fund (SRIF) for refurbishing a judgment and decision laboratory.

2005–06: Colman, A. M. £2,600 awarded by the Royal Society of Edinburgh to study "Evolution of Cooperation Through Coordinated Turn-Taking".

2004–07: Baker, R., Mellon, J., Colman, A. M., Steward, W., Kockelbergh, R., Sinfield, P., Tarrant, C., Crosbee, L., & Sproston, K. £347,291 awarded by the NHS Service Delivery and Organisation National R&D Programme for research into "Prostate Cancer Care: Improving Measures of the Patient Experience". (Grant No. SDO/77/2004)

2004–05: Colman, A. M., & Al-Nowaihi, A. £12,054 awarded by the British Academy Larger Research Grants Scheme to study "Cooperation in Multi-Player Minimal Social Situations: An Experimental Investigation". (Grant No. LRG-37265)

2004: Colman, A. M. £532 awarded by the Royal Society to contribute to "FUR XI: 11th International Conference on the Foundations and Applications of Utility, Risk and Decision Theory", 30 June to 3 July 2004. (University code RM43022)

2003–05: Colman, A. M., Pulford, B. D., & Bolger, F. £121,563 awarded by the Economic and Social Research Council for research into "Confidence in Interactive Decisions". (Grant No. RES-000-23-0154) [The research output of this grant was rated "Outstanding" by all three independent rapporteurs in the ESRC's research quality evaluation, 28 April 2006]

1994–97: Bacharach, M., Colman, A. M., & Gambetta, D. £98,990 awarded by the Economic and Social Research Council for research into "Framing, Salience and Product Images" (theoretical and experimental research into framing effects in multi-attribute decisions and games). (Grant No. L122-25-1002) [The research output of this grant was rated "Outstanding" by all three independent rapporteurs in the ESRC's research quality evaluation, 19 February 1998]

1995–96: Colman, A. M. £15,314 awarded by BEM Research for "Psychometric Evaluation of Attitudes Towards Services". (Grant No. M71)

1994–95: Colman, A. M. & Norris, C. E. £12,437 awarded by BEM Research for "Measurement of Perceived Quality and Impact in Relation to Services". (Grant No. K38)

1993–94: Colman, A. M. & Norris, C. E. £10,000 awarded by BEM Research for investigations of "Factors Affecting Attitudes Towards Services". (Grant No. M88)

1988–89: Colman, A. M. £7,500 awarded by the Independent Broadcasting Authority for research into "Properties of Television Programmes Affecting Recall and Recognition of Accompanying Commercials". (Grant No. LE27)

1987: Colman, A. M. £5,000 awarded by the Independent Broadcasting Authority for an experimental investigation into "The Effects of Schedule Variety on Arousal and Attitudes Towards Television Violence". (Grant No. LE22)

1983–85: Sluckin, W., Colman, A. M., & Hargreaves, D. £16,720 awarded by the Economic and Social Research Council (then the Social Science Research Council) for a project on "Development and Change in Everyday Likes and Dislikes". (Grant No. C-00-23-0085)

1967: Colman A. M. R500 awarded by the Council for Scientific and Industrial Research (CSIR) for "The Development of a Unidimensional Scale to Measure Attitudes Towards Africans". (Grant No. CS.PS.11)

Publications

Articles in refereed journals

Colman, A. M., Pulford, B. D., & Lawrence, C. L. (in press). Explaining strategic coordination: Cognitive hierarchy theory, strong Stackelberg reasoning, and team reasoning. *Decision*.

Gold, N., Pulford, B. D., & Colman A. M. (in press). Your money or your life: Comparing judgments in trolley problems involving economic and emotional harms, injury, and death. *Economics and Philosophy*.

Colman, A. M., Browning, L., & Pulford, B. D. (2012). Spontaneous similarity discrimination in the evolution of cooperation. *Journal of Theoretical Biology, 299*, 162-171.

Colman, A. M., & Pulford, B. D. (2012). Problems and pseudo-problems in understanding cooperation in social dilemmas. *Psychological Inquiry, 23,* 39-47.

Colman, A. M., Körner, T. W., Musy, O., & Tazdaït, T. (2011). Mutual support in games: Some properties of Berge equilibria. *Journal of Mathematical Psychology, 55,* 166-175.

Gold, N., Colman, A. M., & Pulford, B. D. (2011). Normative theory in decision making and moral reasoning. *Behavioral and Brain Sciences, 34,* 256-257.

Colman, A. M., Pulford, B. D., Omtzigt, D., & al-Nowaihi, A. (2010). Learning to cooperate without awareness in multiplayer minimal social situations. *Cognitive Psychology, 61,* 201-227.

Tarrant, C., Dixon-Woods, M., Colman, A. M., & Stokes, T. (2010). Continuity and trust in primary care: A qualitative study informed by game theory. *Annals of Family Medicine, 8,* 440-446. [Shortlisted by the Royal College of General Practitioners for the Research Paper of the Year Award 2010]

Colman, A. M., & Browning, L. (2009). Evolution of cooperative turn-taking. *Evolutionary Ecology Research, 11,* 949-963. [Reported extensively in the press, including *Le Scienza* (Italian edition of *Scientific American*), July 10, 2009, and *Yes Mag* (Canadian science magazine for kids), Nov/Dec 2009, No. 73, p. 5]

Liu, H.-H., & Colman, A. M. (2009). Ambiguity aversion in the long run: Repeated decisions under risk and uncertainty. *Journal of Economic Psychology, 30,* 277-284.

Sinfield, P., Baker, R., Camosso-Stefinovic, J., Colman, A. M., & Tarrant, C., Mellon, J. K., Steward, W., Kockelbergh, R., & Agarwal, S. (2009). Men's and carers' experiences of care for prostate cancer: A narrative literature review. *Health Expectations,12,* 301-312.

Sinfield, P., Baker, R., Tarrant, C., Agarwal, S., Colman, A. M., Steward, W., Kockelbergh, R., & Mellon, J. K. (2009). The Prostate Care Questionnaire for Carers (PCQ–C): Reliability, validity and acceptability. *BMC Health Services Research, 9,* 229.

Tarrant, C., Baker R., Colman, A. M., Sinfield, P., Agarwal, S., Mellon, J. K., Steward, W., & Kockelbergh, R. (2009). The Prostate Care Questionnaire for Patients (PCQ–P): Reliability, validity and acceptability. *BMC Health Services Research, 9,* 199.

Bolger, F., Pulford, B. D., & Colman, A. M. (2008). Market entry decisions: Effects of absolute and relative confidence. *Experimental Psychology, 55,* 113-120.

Colman, A. M., Pulford, B. D., & Rose, J. (2008). Collective rationality in interactive decisions: Evidence for team reasoning. *Acta Psychologica, 128,* 387–397. [Target article]

Colman, A. M., Pulford, B. D., & Rose, J. (2008). Team reasoning and collective rationality: Piercing the veil of obviousness. *Acta Psychologica, 128,* 409–412. [Reply to commentaries]

Pulford, B. D., & Colman, A. M. (2008). Size doesn't really matter: Ambiguity aversion in Ellsberg urns with few balls. *Experimental Psychology, 55,* 31-37.

Tarrant, C., Colman, A. M., & Stokes, T. (2008). Past experience, "shadow of the future", and patient trust: A cross-sectional survey. *British Journal of General Practice, 58,* 780-783.

Colman, A. M. (2007). Love is not enough: Other-regarding preferences cannot explain payoff dominance in game theory. *Behavioral and Brain Sciences, 30,* 22-23.

Colman, A. M., Pulford, B. D., & Bolger, F. (2007). Asymmetric dominance and phantom decoy effects in games. *Organizational Behavior and Human Decision Processes, 104,* 193-206.

Pulford, B. D., & Colman, A. M. (2007). Ambiguous games: Evidence for strategic ambiguity aversion. *Quarterly Journal of Experimental Psychology, 60,* 1083-1100.

Rose, J., & Colman, A. M. (2007). Collective preferences in strategic decisions. *Psychological Reports, 101,* 803-815.

Colman, A. M. (2006). Thomas C. Schelling's psychological decision theory: Introduction to a special issue. *Journal of Economic Psychology, 27,* 603-608.

Browning, L., & Colman, A. M. (2004). Evolution of coordinated alternating reciprocity in repeated dyadic games. *Journal of Theoretical Biology, 229,* 549-557.

Tarrant, C., Stokes, T., & Colman, A. M. (2004). Models of the medical consultation: Opportunities and limitations of a game theory perspective. *Quality & Safety in Health Care, 13,* 461-466. [Discussed in G. Elwyn, "The Consultation Game", *Quality & Safety in Health Care, 13,* 2004, pp. 415-416]

Colman, A. M. (2003). Beyond rationality: Rigor without mortis in game theory. *Behavioral and Brain Sciences, 26,* 180-198. [Reply to commentaries]

Colman, A. M. (2003). Cooperation, psychological game theory, and limitations of rationality in social interaction. *Behavioral and Brain Sciences, 26,* 139-153. [Target article]

Colman, A. M. (2003). Depth of strategic reasoning in games. *Trends in Cognitive Sciences, 7,* 2-4.

Norris, C. E., Colman, A. M., & Aleixo, P. A. (2003). Selective exposure to television programmes and advertising effectiveness. *Applied Cognitive Psychology, 17,* 596-606.

Colman, A. M. (2001). Defining issues. *The Psychologist, 14,* 650-652.

Moss, G., & Colman, A. M. (2001). Choices and preferences: Experiments on gender differences. *Journal of Brand Management, 9,* 89-98. [Discussed in C. Cooper, "You've Got Male", *People Management*, 6 December 2001, pp. 42-43]

Norris, C. E., Colman, A. M., & Aleixo, P. A. (2001). Context effects of cognitively involving, entertaining and enjoyable television programmes on two types of advertisements. *Social Psychological Review, 3*(1), 4-32.

Preston, C. C., & Colman, A. M. (2000). Optimal number of response categories in rating scales: Reliability, validity, discriminating power, and respondent preferences. *Acta Psychologica, 104,* 1-15.

Colman, A. M., & Stirk, J. A. (1999). Singleton bias and lexicographic preferences among equally valued alternatives. *Journal of Economic Behavior & Organization, 40,* 337-351.

Colman, A. M. (1998). Modelling imitation with sequential games. *Behavioral and Brain Sciences, 21,* 686.

Colman, A. M., & Stirk, J. A. (1998). Stackelberg reasoning in mixed-motive games: An experimental investigation. *Journal of Economic Psychology, 19,* 279-293.

Colman, A. M. (1997). Salience and focusing in pure coordination games. *Journal of Economic Methodology, 4,* 61-81.

Colman, A. M., & Bacharach, M. (1997). Payoff dominance and the Stackelberg heuristic. *Theory and Decision, 43,* 1-19.

Colman, A. M., Norris, C. E., & Preston, C. C. (1997). Comparing rating scales of different lengths: Equivalence of scores from 5-point and 7-point scales. *Psychological Reports, 80,* 355-362.

Colman, A. M., & Wilson, J. C. (1997). Antisocial personality disorder: An evolutionary game theory analysis. *Legal and Criminological Psychology, 2,* 23-34. [Discussed in R. Matthews (1997), "Game Theory Backs Crackdown on Petty Crime", *New Scientist, 154*(2078), 18; "La Fureur de Vivre: La Théorie des Jeux Appliquée au Comportement des Délinquants", *Pour la Science: Édition Française de Scientific American, 239,* September 1997, p. 21]

Corston, R., & Colman, A. M. (1997). Modality of communication and recall of health-related information. *Journal of Health Psychology, 2,* 185-194.

Morrison, L. J., Colman, A. M., & Preston, C. C. (1997). Mystery customer research: Cognitive processes affecting accuracy. *Journal of the Market Research Society, 39,* 349-361.

Pulford, B. D., & Colman, A. M. (1997). Overconfidence: Feedback and item difficulty effects. *Personality and Individual Differences, 23,* 125-133.

Colman, A. M. (1996). Teaching presentation skills to undergraduates: Students' evaluations of a workshop course. *Psychology Teaching Review, 5*(2), 75-82.

Colman, A. M., Blackmore, S., Morris, R. L., Wiseman, R., & French, C. C. (1996). Is the spirit willing? A pentalogue on parapsychology. *The Psychologist, 9,* 361-363.

Corston, R., & Colman, A. M. (1996). Gender and social facilitation effects on computer competence and attitudes toward computers. *Journal of Educational Computing Research, 14,* 171-183.

Mackay, R. D., & Colman, A. M. (1996). Equivocal rulings on expert psychological and psychiatric evidence: Turning a muddle into a nonsense. *Criminal Law Review,* 88-95. [Cited by Lord Goff of Chieveley in the Privy Council Appeal judgment *Luc Thiet Thuan* v. *R.*, delivered 26 March 1996]

Norris, C. E., & Colman, A. M. (1996). Context effects of radio programming on cognitive processing of embedded advertisements. *Applied Cognitive Psychology, 10,* 473-486.

Pulford, B. D., & Colman, A. M. (1996). Overconfidence, base rates and outcome positivity/negativity of predicted events. *British Journal of Psychology, 87,* 431-445.

Colman, A. M. (1995). Prisoner's Dilemma, Chicken, and mixed-strategy evolutionary equilibria. *Behavioral and Brain Sciences, 18,* 550-551.

Colman, A. M., Dhillon, D., & Coulthard, B. (1995). A bibliometric evaluation of the research performance of British university politics departments: Publications in leading journals. *Scientometrics, 32,* 49-66.

Colman, A. M., & Mackay, R. D. (1995). Psychological evidence in court: Legal developments in England and the United States. *Psychology Crime & Law, 1,* 261-268.

Colman, A. M., Wober, J. M., & Norris, C. E. (1995). Sight bites: A study of viewers' impressions of corporate logos in the communications industry. *Journal of the Market Research Society, 37,* 405-415.

Norris, C. E., & Colman, A. M. (1994). Effects of entertainment and enjoyment of television programs on perception and memory of advertisements. *Social Behavior and Personality, 22,* 365-376.

Colman, A. M., & Mackay, R. D. (1993). Legal issues surrounding the admissibility of expert psychological and psychiatric testimony. *Issues in Criminological and Legal Psychology, 20,* 46-50. [Abstract published in *The British Psychological Society 1992 Abstracts,* p. 49]

Norris, C. E., & Colman, A. M. (1993). Context effects on memory for television advertisements. *Social Behavior and Personality, 21,* 279-296. [Discussed in "Just the blend the viewers like" by Alison Utley, *The Times Higher Education Supplement,* 24 December 1993, p. 2]

Colman, A. M. (1992). Arguments against proportional representation. *Politics Review, 2*(2), 14-15.

Colman, A. M., Garner, A. B., & Jolly, S. (1992). Research performance of United Kingdom university psychology departments. *Studies in Higher Education, 17,* 97-104.

Colman, A. M., Grant, S. P., & Henderson, E. (1992). Performance of British university psychology departments according to publications in BPS journals. *Current Psychology: Research and Reviews, 11,* 360-368.

Norris, C. E., & Colman, A. M. (1992). Context effects on recall and recognition of magazine advertisements. *Journal of Advertising, 21*(3), 37-46.

Colman, A. M. (1991). Are there theories at the bottom of his jargon? *The Psychologist, 4,* 494-495.

Colman, A. M. (1991). Crowd psychology in South African murder trials. *American Psychologist, 46,* 1071-1079.

Colman, A. M. (1991). Psychological evidence in South African murder trials. *The Psychologist, 4,* 482-486.

Colman, A. M. (1991). Unreliable peer review: Causes and cures of human misery. *Behavioral and Brain Sciences, 14,* 141-142.

Mackay, R. D., & Colman, A. M. (1991). Excluding expert evidence: A tale of ordinary folk and common experience. *Criminal Law Review,* 801-810.

Coleman, A. A., Colman, A. M., & Thomas, R. M. (1990). Cooperation without awareness: A multiperson generalization of the minimal social situation. *Behavioral Science, 35,* 115-121.

Colman, A. M. (1986). Rejoinder to Gillett. *British Journal of Mathematical and Statistical Psychology, 39,* 87-89.

Colman, A. M., Best, W. M., & Austen, A. J. (1986). Familiarity and liking: Direct tests of the preference-feedback hypothesis. *Psychological Reports, 58,* 931-938.

Colman, A. M. (1984). Author's correction. *Sociology, 18,* 100.

Colman, A. M. (1984). Operant conditioning and natural selection. *Behavioral and Brain Sciences, 7,* 684-685.

Colman, A. M. (1984). The weak Borda effect and plurality-majority disagreement. *British Journal of Mathematical and Statistical Psychology, 37,* 288-292.

Colman, A. M. (1983). Attitudes of British police officers: A rejoinder. *Sociology, 17,* 388-391.

Hargreaves, D. J., Colman, A. M., & Sluckin, W. (1983). The attractiveness of names. *Human Relations, 36,* 393-402. [Also reported in "Name- Dropping" (1983), *New Society, 64*(1075), 474]

Colman, A. M. (1982). Manuscript evaluation by journal referees and editors: Randomness or bias? *Behavioral and Brain Sciences, 5,* 205-206.

Colman, A. M., & Gorman, L. P. (1982). Conservatism, dogmatism, and authoritarianism in British police officers. *Sociology, 16,* 1-11. [Also reported in *The Times,* 24 September 1981, and elsewhere]

Sluckin, W., Hargreaves, D. J., & Colman, A. M. (1982). Some experimental studies of familiarity and liking. *Bulletin of the British Psychological Society, 35,* 189-194.

Colman, A. M., Hargreaves, D. J., & Sluckin, W. (1981). Preferences for Christian names as a function of their experienced familiarity. *British Journal of Social Psychology, 20,* 3-5. [Also reported in *New Society, 57*(982), 434 (1981)]

Colman, A. M., Sluckin, W., & Hargreaves, D. J. (1981). The effect of familiarity on preferences for surnames. *British Journal of Psychology, 72,* 363-369.

Hargreaves, D. J., & Colman, A. M. (1981). The dimensions of aesthetic reactions to music. *Psychology of Music, 9*(1), 15-20. [Included in a list of most-cited articles in this journal October 1, 2011]

Colman, A. M. (1980). The likelihood of the Borda effect in small decision-making committees. *British Journal of Mathematical and Statistical Psychology, 33,* 50-56.

Colman, A. M., Hargreaves, D. J., & Sluckin, W. (1980). Psychological factors affecting preferences for first names. *Names, 28,* 113-129.

Sluckin, W., Colman, A. M., & Hargreaves, D. J. (1980). Liking words as a function of the experienced frequency of their occurrence. *British Journal of Psychology, 71,* 163-169.

Colman, A. M. (1979). Editorial role in author-referee disagreements. *Bulletin of the British Psychological Society, 32,* 390-391.

Young, V. M., & Colman, A. M. (1979). Some psychological processes in string quartets. *Psychology of Music, 7*(1), 12-18. [Included in a list of most-cited articles in this journal October 1, 2011]

Colman, A. M., & Olver, K. (1978). Reactions to flattery as a function of self- esteem: Self-enhancement and cognitive consistency theories. *British Journal of Social and Clinical Psychology, 17,* 25-29. [Summarized in "Spectrum", *The Sunday Times,* 19 February 1978]

Colman, A. M., & Pountney, I. M. (1978). Borda's voting paradox: Theoretical likelihood and electoral occurrences. *Behavioral Science, 23,* 15-20.

Colman, A. M., & Pountney I. M. (1975). Voting paradoxes: A Socratic dialogue. I. *Political Quarterly, 46*(2), 186-190.

Colman, A. M., & Pountney, I. M. (1975). Voting paradoxes: A Socratic dialogue. II. *Political Quarterly, 46*(3), 304-309.

Colman, A. M., Walley, M., & Sluckin, W. (1975). Preferences for common words, uncommon words and non-words by children and young adults. *British Journal of Psychology, 66,* 481-486. [Also reported in *New Scientist, 68*(980), 692 (1975)]

Colman, A. M. (1972). Psychology in the legitimation of apartheid. *Science for the People, 4*(3), 7-10.

Colman, A. M. (1972). "Scientific" racism and the evidence on race and intelligence. *Race, 14,* 137-153.

Colman, A. M. (1971). The measurement of attitudes toward Africans: A unidimensional scale with high discriminating power. *Psychologia Africana, 14,* 32-37.

Colman, A. M. (1971). Social rejection, role conflict and adjustment: Psychological consequences of orthopaedic disability. *Perceptual and Motor Skills, 33,* 907-910.

Colman A. M., & Lambley, P. (1970). Authoritarianism and race attitudes in South Africa. *Journal of Social Psychology, 82,* 161-164.

Book chapters

Colman, A. M., & Shafir, E. (2008). Tversky, Amos. In N. Koertge (Ed.), *New dictionary of scientific biography* (Vol. 7, pp. 91-97). Farmington Hills, MI: Charles Scribner's Sons.

Colman, A. M. (2006). Argyle, (John) Michael (1925–2002). In L. Goldman (Ed.), *Oxford dictionary of national biography* (online ed.). Oxford: Oxford University Press.

Colman, A. M., Pulford, B. D., & Rose, J. (2006). Collective rationality, team reasoning, and focal points. In C. C. Aktan (Ed.), *Advances in economics: Theory and applications* (Vol. 2, pp. 1-8). Cesme-Izmir, Turkey: Yasar University Press.

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Colman, A. M. (2004). Preface to the Japanese edition of the Oxford *Dictionary of Psychology*. In A. M. Colman, *Dictionary of psychology* (Japanese edition, pp. i-iii). Tokyo: Maruzen.

Colman, A. M. (2004). Psychology. In A. Kuper and J. Kuper (Eds), *The social science encyclopedia* (3rd ed., Vol. 2, pp. 820-826). London: Routledge.

Colman, A. M. (2004). Reasoning about strategic interaction: Solution concepts in game theory. In K. Manktelow, & M. C. Chung (Eds.), *Psychology of reasoning: Theoretical and historical perspectives* (pp. 287-308). London: Psychology Press.

Colman, A. M. (2002). Non-standard rationality assumptions and psychological game theory. In G. Bonanno, E. Colombatto, & W. van der Hoek (Eds), *Logic and the foundations of game and decision theory* (pp. 49-56). Turin: International Centre for Economic Research.

Mackay, R. D., Colman, A. M., & Thornton, P. (1999). The admissibility of expert psychological and psychiatric testimony. In A. Heaton-Armstrong, E. Shepherd, & D. Wolchover (Eds), *Analysing witness testimony: A guide for legal practitioners and other professionals* (pp. 321-334). London: Blackstone.

Colman, A. M. (1998). Rationality assumptions of game theory and the backward induction paradox. In M. Oaksford & N. Chater (Eds), *Rational models of cognition* (pp. 353-371). Oxford: Oxford University Press.

Colman, A. M. (1996). Game theory. In A. Kuper and J. Kuper (Eds), *The social science encyclopedia* (2nd ed., p. 324). London: Routledge.

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Colman, A. M., & Stirk, J. A. (1996). Stackelberg thinking in mixed-motive games. In C. Roland Lévy (Ed.), *Social & economic representations* (Vol. 2, pp. 1115-1126). Paris: Académie de Paris, Université René Descartes.

Jones, E. E., & Colman, A. M. (1996). Social psychology. In A. Kuper and J. Kuper (Eds), *The social science encyclopedia* (2nd ed., pp. 797-800). London: Routledge.

Jones, E. E., & Colman, A. M. (1996). Stereotypes. In A. Kuper and J. Kuper (Eds), *The social science encyclopedia* (2nd ed., pp. 843-844). London: Routledge.

Colman, A. M. (1995). Testifying in court as an expert witness. In *Professional psychology handbook* (Section II, pp. 70-79). Leicester: The British Psychological Society.

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Colman, A. M. (1980). Flattering distinctions: Reply. *Psychology Today, 14*(3), 6. [Letter]

Colman, A. M. (1980). Flattery won't get you everywhere. *New Society, 51*(905), 278-279.

Colman, A. M. (1980). The limits of flattery: A new study. *Psychology Today, 13*(12), 80-82.

Colman, A. M., Hargreaves, D. J., & Sluckin, W. (1980). Factors affecting everyday likes and dislikes. *Architectural Psychology Newsletter, 10*(4), 4-5.

Colman, A. M. (1979). *Abstract and lifelike experimental games.* Doctoral Dissertation, Rhodes University.

Colman, A. M. (1979). Self-enhancement and cognitive consistency effects in responses to flattery. *Bulletin of the British Psychological Society, 32,* 221. [Abstract]

Colman, A. M. (1979). The Borda effect: Evidence from small groups and from a British General Election. *Bulletin of the British Psychological Society, 32,* 218. [Abstract]

Colman, A. M., & Hargreaves, D. J. (1979). Everyday likes and dislikes. *Bulletin of the British Psychological Society, 32,* 424. [Abstract]

Hargreaves, D. J., Colman, A. M., & Sluckin, W. (1979). Aesthetic preferences for names in relation to their experienced familiarity. II: England. *Melbourne Psychology Reports,* No. 59.

Sluckin, W., Hargreaves, D. J., & Colman, A. M. (1979). Aesthetic preferences for names in relation to their experienced familiarity. I: Australia. *Melbourne Psychology Reports,* No. 55.

Colman, A. M. (1977). Why I say this new system of pairing should be given a chance. *The Squash Player, 6*(8), 16-18, 25, 40.

Colman, A. M., & Sluckin, W. (1976). The psychology of human fancy. *New Society, 38*(733), 123-125. [Also discussed in *New Society, 38*(739), 482 (1976)]

Colman, A. M. (1973). [Review of B. F. Skinner, *Beyond freedom and dignity*]. *British Journal of Psychology, 64,* 150-151.

Colman, A. M. (1972). [Review of C. L. Cooper and I. L. Mangham (Eds.), *Group dynamics: The psychology of small group behaviour*]. *British Journal of Psychology, 63,* 317-318.

Colman, A. M. (1971). [Review of C. Hampden-Turner, *Radical man: The roots of psychosocial development*]. *British Journal of Psychology, 62,* 586.

Colman, A. M. (1971). [Review of R. P. Abelson, E. Aronson, W. J. McGuire, T. M. Newcomb, M. J. Rosenberg, and P. H. Tannenbaum (Eds), *Theories of cognitive consistency: A sourcebook*]. *British Journal of Psychology, 62,* 416-417.

Colman A. M. (1968). *Personality and attitude change through normative pressure.* Master's Thesis, University of Cape Town.

Conference and workshop papers and talks (from 2000)

Colman, A. M., Pulford, B. D., & Lawrence, C. L. (2012, 17–18 December). *Explaining Strategic Coordination: Cognitive Hierarchy Theory, Strong Stackelberg Reasoning, and Team Reasoning.* Keynote paper, Conference on Theoretical and Empirical Aspects of Decision Making, Bristol.

Colman, A. M. (2012, 20 March). *Sceptical and credulous interpretations of hypnosis.* Skeptics in the Pub, Leicester.

Gold, N., Pulford, B., & Colman, A. M. (2012, 03 May). *Your money or your life: Varying the outcomes in trolley problems*. Experiments on Ethical Dilemmas: An Interdisciplinary Workshop, University of London.

Pulford, B., Gold, N., & Colman, A. M. (2012, 04 May). *Investigating the effects of framing in trolley problems*. Experiments on Ethical Dilemmas: An Interdisciplinary Workshop, University of London.

Pulford, B. D., Colman, A. M., Omtzigt, D., & al-Nowaihi, A. (2011, 23 August). *Cooperation without awareness and decisions from experience in minimal social situations.* SPUDM23: 23rd International Conference on Subjective Probability, Utility and Decision Making, London, UK.

Colman, A. M., Browning, L., & Pulford, B. D. (2010, 20 October). *Spontaneous Similarity Bias in the Evolution of Cooperation.* Symposium on Cooperation and Conflict in Human and Animal Behaviour, Institute of Neuroscience, University of Newcastle.

Colman, A. M. (2009, 23 October). *Minimal Social Situations: Mathematical Modelling, Experimental Evidence, and Monte Carlo Simulation.* Department of Computer Science, University of Leicester.

Colman, A. M. (2008, 6 December). *Cooperation in deterministic and stochastic minimal social situations.* Paper presented at the British Psychological Society Mathematical, Statistical, and Computing Section annual conference, University of Leicester.

Colman, A. M. (2008, 10 December). *The puzzle of payoff dominance.* Invited paper, London Judgment and Decision Making Group, University College London.

Colman, A. M., Pulford, B. D., & Rose, J. (2008, 23-24 September). *Experimental evidence for team reasoning.* Keynote paper, Workshop on "Perspectives on the Theory of We-thinking" in honour of Michael Bacharach, University of Trento, Italy.

Colman, A. M., & Browning, L. (2008, 2 April). *Evolution of cooperative turn-taking.* Experimental Psychology Society, Cambridge Scientific Meeting.

Colman, A. M. (2007, 30 April). *Evolution of cooperation*. Café Scientifique, Nottingham.

Colman, A. M. (2006, 10 July). *Evolution of cooperation.* Café Scientifique, Leeds.

Colman, A. M. (2006, 17-20 July). *Measuring expectations.* ESRC Research Methods Festival, University of Oxford.

Colman, A. M., & Pulford, B. D. (2006, 5-6 January). *Ambiguous games and strategic ambiguity aversion: Experimental evidence.* Paper presented at the Experimental Psychology Society London Meeting, University College, London.

Colman, A. M., Pulford, B. D., & Rose, J. (2006, 15-18 June). *Collective rationality, team reasoning, and focal points.* Keynote paper presented to the 2nd International Conference on Business, Management and Economics, Yasar University, Cesme, Izmir, Turkey.

Pulford, B. D., & Colman, A. M. (2006, July 10-12). *Confidence and communication in an E-FIT identification task.* Paper presented to the Language, Psychology and the Law Conference, University of Leicester.

Colman, A. M., & Pulford, B. D. (2005, 5-8 August). *Ambiguous games.* Keynote paper presented at the International Conference of Cognitive Economics, New Bulgarian University, Sofia, Bulgaria.

Colman, A. M., & Pulford, B. D., & Bolger, F. (2005, 2 April). *Asymmetric dominance and confidence in strategic interaction.* Paper presented at the British Psychological Society Quinquennial Conference, Manchester.

Colman, A. M., & Pulford, B. D., & Bolger, F. (2005, 03 May). *Asymmetric dominance effects in dyadic games.* Paper presented at the Midlands Game Theory Workshop, Keele.

Colman, A. M., Pulford, B. D, & Bolger, F. (2005, 1 July). *Asymmetric dominance effects in games.* Keynote paper presented at the ESRC International Symposium on Confidence in Interactive Decisions, University of Leicester.

Colman, A. M., Pulford, B. D., & Bolger, F. (2005, 22-24 August). *Strategic ambiguity aversion.* Paper presented at the 20th Research Conference on Subjective Probability, Utility, and Decision Making (SPUDM20), Stockholm.

Colman, A. M., & Pulford, B. D., & Bolger, F. (2004, 13 May). *Asymmetric dominance and confidence in mixed-motive dyadic games.* Paper presented at the Oxford Experimental Economics Workshop, University of Oxford.

Colman, A. M., & Pulford, B. D., & Bolger, F. (2004, 30 June – 3 July). *Asymmetric dominance and confidence in mixed-motive dyadic games.* Paper presented at FUR XI: the 11th conference on the Foundations and Applications of Utility, Risk and Decision Theory, Paris.

Colman, A. M. (2003, 1 July). *Cooperation without awareness.* Paper presented at the East Midlands Game Theory and Applications Workshop.

Colman, A. M. (2003, 9-10 April). *Cooperation without awareness in the multi-person minimal social situation.* Paper presented at Teamwork: A Multi-Professional Workshop, St Catherine's College, Oxford.

Colman, A. M. (2002, 30 June). *Non-standard rationality assumptions and psychological game theory.* Paper presented at the LOFT5: Logical Foundations of Game Theory conference, Turin, Italy.

Colman A. M., Park, J., & Stirk, J. A. (2001, 2-8 July). *Non-standard reasoning in games: Evidence for the Stackelberg heuristic.* Paper presented at the V Conference of the Society for the Advancement of Economic Theory, Ischia, Italy.

Colman, A. M., & Park, J. (2001, 2-8 July). *Team reasoning: An experimental investigation.* Paper presented at the V Conference of the Society for the Advancement of Economic Theory, Ischia, Italy.

Colman, A. M. (2001, 6 March). *Cooperation, trust and betrayal: Game theory and the impossibility of rational social interaction.* Inaugural Lecture delivered at the University of Leicester.

Colman, A. M. (2000, 4–8 July). *Experimental games.* Keynote paper and three workshops presented at the Europäische Wissenschaftstage conference on Evolution of Cooperation and Communication, Steyr, Austria.

Seminar presentations

University of East Anglia, Department of Economics, Colman, 22 May 2008
University College London, Department of Psychology, 3 December 2002
Goldsmiths College London, Department of Psychology, 27 February 2002
University of Newcastle Upon Tyne, Department of Psychology, 13 February 2003
University of Loughborough, Department of Psychology, 14 April, 1999
University of Wolverhampton, Department of Psychology, 25 March, 1999
Goldsmiths College London, Department of Psychology, 08 April 1995
University of Sunderland, Department of Psychology, 03 November 1994
University of Oxford, Foundations of Decision Theory Workshop, 06 January 1994
University of Wolverhampton, Department of Psychology, 17 May1993
Goldsmiths College London, Department of Psychology, 26 September 1992
University of Hull, Department of Psychology, 27 November 1990
International Convention Centre, Football Commanders' Training Seminar, 04 July 1990
Goldsmiths College London, Department of Psychology, 21 January 1988
University of Newcastle upon Tyne, Department of Psychology, 16 November 1982
University of Loughborough, Department of Psychology, 26 November 1982
Bedford College London, Department of Psychology, 01 March 1983
London School of Economics, Department of Social Psychology, 29 April, 1982
University of Keele, Department of Psychology, 11 February 1982
University of Newcastle upon Tyne, Department of Psychology, 26 January, 1982
University of Oxford, Department of Experimental Psychology, 22 January 1982
University of Bristol, Department of Psychology, 31 October 1978
University of Birmingham, Department of Psychology, 28 January 1972: Seminar debate with Hans J. Eysenck

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Memberships and honorary positions

2013–	ESRC Network for Integrated Behavioural Science, Advisory Group Member
2008–11	University and College Union, departmental representative
2007–	Association for Psychological Science, member
2007–	Experimental Psychology Society, member
2004–	Academy of Social Sciences, academician
1984–	British Psychological Society, Fellow
2004–	Oxford Centre for Higher Education Policy Studies, mediation panel member
1991–95	British Psychological Society Qualifying Examination, Registrar and Chief Examiner
1990–95	Committee for Conflict Intervention (South Africa), member
1990–95	British Psychological Society Standing Press Committee, member
1989–91	British Psychological Society Qualifying Examination, examiner
1984–	American Psychological Association, international affiliate
1982–85	British Psychological Society Social Psychology Section, committee member
1977–81	British Psychological Society Council and Finance and General Purposes Committee, member
1977–81	British Psychological Society, Honorary Information Secretary

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Consultancies

2004–05	Consultant, Channel 4 Television series: “The Nightmares Next Door”
2001–02	R. v. Sharon McCullough, Belfast Crown Court
1999–01	R. v. Gregory Fox, Belfast Crown Court
1996–98	CIA MediaLab (context effects on memory for TV advertisements)
1995–96	R. v. Abdul Haq, Court of Appeal
1994–95	R. v. Michael John Timmons and Others, Northern Ireland Appeal Court
1993–95	Advisory Editor, *The Social Science Encyclopedia* (2nd edition)
1993	BBC TV: “Rough Justice” television programme “Murder in Mind”
1992	Association of Chief Police Officers (ACPO): workshop on psychological aspects of crowd behaviour
1991	R. v. Loughran and Others, Belfast Crown Court
1989–90	Everards Brewery (Psychomterics)
1989–90	Marconi Command and Control Systems (Psychometrics)
1989–90	R. v. James Neeson and 5 Others, Belfast Crown Court
1990	R. v. John Kevin Meehan, Belfast Crown Court
1990	State v. Frans Mokgautsi & 55 Others (Leeuwfontein and Braklaagte Murder Trial), Supreme Court of Bophuthatswana, General Division
1990	State v. Phasha and 5 Others, Supreme Court of South Africa, Witwatersrand Local Division
1990	State v. Toka & Others, Supreme Court of South Africa, Witwatersrand Local Division
1990	Eagle Productions Ltd (Scientific Editor)
1989	State v. Gqeba and 5 Others (the Queenstown Six murder retrial), Supreme Court of South Africa, Eastern Cape Local Division
1989	R. v. R. J. Dornan and 7 Others, Belfast Crown Court
1989	R. v. David McConnell & Others, Belfast Crown Court
1989	R. v. McGuire and Murphy (the Casement Park corporals’ murder trial), Belfast Crown Court
1988	State v. Sibisi and 17 Others (the SARHWU murder trial), Supreme Court of South Africa, Witwatersrand Local Division
1985–87	Regular contributor, “Findings”, *New Society*
1986	BBC “Horizon” television programme, “Nice Guys Finish First”
1983–85	Editorial consultant, *The Social Science Encyclopaedia*
1983–84	Thames Television series, “All in the Mind”

Journal editing

2005–06	Editor of a special issue of the *Journal of Economic Psychology* (Vol. 27, No. 3) devoted to research inspired by the Nobel laureate, Thomas C. Schelling.
2003–	International Advisory Editorial Board member, *Society*
1986–90	Editorial Consultant, *British Journal of Social Psychology*
1983–86	Editorial Board Member, *British Journal of Social Psychology*
1983–84	Editor-in-Chief, *Current Psychology*
1981–83	Founder and Executive Editor, *Current Psychological Research* and *Current Psychological Reviews* (subsequently merged into *Current Psychology*)
1969–70	Editorial Advisory Board Member, *Psychologia Africana*

Ad-hoc journal reviewing from 2000

Acta Psychologica (2007)
American Economic Review (2010)
Applied Cognitive Psychology (2000, 2002, 2005)
Assessment (2012)
Behavioral and Brain Sciences (2000, 2003, 2011)
Canadian Journal of Experimental Psychology (2008)
Cognition (2006, 2010)
Cognitive Psychology (2012)
Cognitive Science (2003)
Community & Applied Social Psychology (2000)
Economics and Philosophy (2009)
Games (2012)
Greek Journal of Economics (2003)
Journal of Applied Social Psychology (2000)
Journal of Broadcasting & Electronic Media (2002)
Journal of Economic Psychology (2002, 2006, 2008, 2009)
Journal of Experimental Education (2012)
Journal of Experimental Social Psychology (2012)
Journal of Theoretical Biology (2000, 2005, 2008, 2012, 2013)
Nature (2000, 2002, 2004, 2005, 2007 twice, 2009, 2010, twice)
Nature Communications (2011)
Oxford Economic Papers (2003, 2004)
Perceptual and Motor Skills (2003)
Physica A (2006)
PLoS ONE (2011)
Proceedings of the Royal Society of London B (2000, 2012, 2013)
Psychological Methods (2012)
Psychological Review (2007 twice, 2008, 2009)
Psychological Science (2006)
Psychonomic Bulletin & Review (2004, 2008)
Science (2000, 2005)
Theory and Decision (2005, 2011 twice)
Trends in Cognitive Sciences (2004, 2007)

Refereeing and rapporteuring for grant-awarding bodies (from 2000)

Agence Nationale de la Recherche (ANR: National Research Agency of France), panel member: 2005–2009
Biotechnology and Biological Sciences Research Council (BBSRC): 2005
British Academy (BA): 2006, 2007, 2011
Deutsche Forschungsgemeinschaft (DFG: German Research Foundation): 2011 (Excellence Initiative, Humanities and Social Sciences Second Wave Review Panel, Bonn)
Deutsche Forschungsgemeinschaft (DFG: German Research Foundation): 2008, 2009, 2011
Deutsche Forschungsgemeinschaft (DFG: German Research Foundation): 2007 (Excellence Initiative, Humanities and Social Sciences Review Panel, Bad Honef)

Economic and Social Research Council (ESRC): 2001, 2003, 2004, 2005, 2006, 2008, 2010, 2011, 2012, 2013
ESRC/BBSRC/MRC: 2008 (Understanding Individual Behaviour Exploratory Networks UIB-EN Commissioning Panel, London)
Leverhulme Trust: 2001, 2005, 2012
Medical Research Council: 2011
National Research Foundation (NRF of South Africa): 2007, 2008
National Science Foundation (NSF, USA): 2008, 2009
Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NWO: Netherlands Organisation for Scientific Research): 2008
Nuffield Foundation: 2005, 2007, 2008
Romanian National Council for Research and Development (2012)
Social Sciences and Humanities Research Council of Canada: 2009
United States-Israel Binational Science Foundation (BSF) research evaluator: 2007–present
Wellcome Trust: 2010

External examining and assessing

2010	External Assessor, two Chair appointments, University of East Anglia
2007	PhD, London School of Economics and Political Science
2005–07	BSc Psychology, University of London Goldsmiths College
2000–04	BSc Psychology, Oxford Brookes University
2002	PhD, Oxford Brookes University
1998–00	BSc Psychology, University of Lincolnshire & Humberside
1989	PhD, London School of Economics and Political Science
1987–88	BA (Communication Studies), Sunderland Polytechnic
1985–87	BA (Social Studies), Coventry Polytechnic
1984	PhD, University of Leeds
1984	PhD, University of Strathclyde
1983	PhD, University of Glasgow
1979–82	BA (Communication Studies), Sunderland Polytechnic
1975–90	BA (Psychology), Nene College

Administrative duties

From 2001 to 2009, Director of Research for the School of Psychology, Chair of the Psychology Research Committee, member of the Psychology Resources Committee and Psychology Research Student Committee, and member of the Faculty of Medicine and Biological Sciences Research Committee. Acting Head of Department on several occasions. At different times, member of the Boards of the Faculties of Science, Arts, and Medicine and Biological Sciences. Admissions Tutor for 16 years (1984–2000). Non-professorial elected member of the University Senate 1999–1999, and professorial member, 2000–2005.

Postgraduate supervision

Supervision of 15 postgraduate research students: Daniela Rudloff (2012, second supervisor); Adrian Adler (2009 second supervisor), Carolyn Tarrant (2007, first supervisor), Lisa Kerr (2006, first supervisor), Lisa Morrison Coulthard (2005, first supervisor), Joanne Park (2003, first supervisor); Rod Corston (1996, first supervisor); Briony D. Pulford (1996, first supervisor); Helen Sharp (1996, first supervisor); Claire E. Norris (1992, first supervisor); Gareth G. Jones (1986, first supervisor); Miriam Zukas (first supervisor, withdrew after appointment to a lectureship in Leeds); Kate Castell (1984, second supervisor); Marilyn Aitkenhead (1980, first supervisor); Porntip Jintaganont (1976, first supervisor).

Current undergraduate teaching

Option Module: Cooperation, Conflict and Social Dilemmas (PS3006)
Core Module: Social Psychology (PS3000)

Personal interests

Music (played piano and harpsichord for many years in the chamber group Musica Dolce)
Puzzle solving (especially mathematical puzzles, crosswords, and chess problems)
Formerly, chess (played for Leicestershire a few times)
Formerly, squash (played first string for the University and was awarded colours in 1980)